

Hi Huey,

I just wanted to take a moment and let you know how much I appreciate your partnership! When we transitioned away from our previous vendor it was really because of the trust and transparency you brought to the table, along with your willingness to support our institution overall. At the time we could not have predicted the pandemic shut down, and I was never more grateful that we had made the jump than that first graduation. When our sister institutions were struggling with customer service and support, we did not experience any of those challenges, thanks to you and your ability to navigate that insane process on our behalf. As a result, we were not only positioned to support our own students, but we actually had the capacity to help other schools that had been as fortunate in their partnership selection before the pandemic hit.

You have consistently proven that your original commitment to being a partner instead of just a vendor rep was absolutely on point. As you well know I cannot even count the times that you have gone above and beyond to support last-minute needs, product changes, and gave us heads up and sound advice on moving projects forward in advance of product sourcing challenges over the last 5 years.

I am grateful for everything we have accomplished together for UWG and our students, and as we renew for another term, I look forward to working with you to adapt to whatever may come in the industry.

Thank you,

Elizabeth Smith, '06 '22

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